



PP&S is now a part of **OTP Industrial Solutions**

Charlotte, September 2019 – Pumps, Parts & Service, Inc. (PP&S) announced they have been acquired by Ohio Transmission Corporation (OTC), an industrial equipment service provider and distributor headquartered in Columbus, Ohio. PP&S will become a division of OTP Industrial Solutions, which provides technical equipment and service for industrial automation, motion control, and fluid power, including pumps, spray finishing, sealant and adhesive application, and power transmission systems and products.

What does this mean for customers and OEM partners?

Philip Derrow, OTC CEO, and Ray Miller, PP&S President, both agree that it's business as usual – PP&S will still operate from the same regional sales and reliability centers covering North and South Carolina, Virginia, Georgia, Alabama and the Florida Panhandle, and still represent the same industry-leading OEMs. Customers will continue to work with their current Key Account and Customer Care teams. **Only now, both companies have expanded resources and capabilities to continue driving value for customers and partners.**

The PP&S story continues...

Headquartered in Charlotte, North Carolina, PP&S was established in 1980 by Ray Miller as a two-person sales office representing just one pump manufacturer. The company is now a regional distributor of rotating and process equipment serving industrial, municipal and energy markets. PP&S currently represents over 75 of the industry's most trusted brands, offering 3000+ products. Between two certified/authorized Reliability Centers, PP&S service history includes over 7000 repairs, and in the past 10 years, has successfully expanded into reliability maintenance and lowest cost of ownership support services. In addition to being certified by the Hydraulic Institute in Systems Assessment, PP&S is one of the only process equipment distributors in the Southeast with ISO 9001:2018 certification – since 1999.

According to Rob Webb, President of OTP Industrial Solutions, "The PP&S team will be an integral part of our industrial pump and repair service offerings in the southeastern United States. "The two companies have a shared commitment to providing customers with exceptional service and innovative products, and there is a great alignment in culture."

"The addition of PP&S and their dedicated associates further expands our reach and commitment to OTC's customers in the southeastern markets," said Matt Piatt, Chief Operating Officer and CFO

continued next page

of Ohio Transmission Corporation. “We look forward to achieving great things together.” With this acquisition, PP&S is now part of an organization with 44 locations throughout the South, Midwest and Northeast regions, along with 21 service shops and approximately 1,100 associates.

Thank you.

PP&S President Ray Miller expressed the company’s gratitude to valued customers and OEMs for putting their trust in PP&S for the past 40 years. “We come to work everyday to help our partners succeed by improving their process, productivity, reliability and ultimately, their bottom line. This commitment is stronger than ever during this exciting time. Stay tuned to see where our growth and innovation takes us from here.”

For more information about PP&S, visit <https://www.pp-s.com/>. To read the press release from OTP Industrial Solutions, go to <https://www.otpnet.com/ohio-transmission-corp-acquires-pumps-parts-and-service-inc/>

####

*PP&S, Inc. is a regional distributor of rotating and process equipment serving industrial and municipal markets in NC, SC, AL, GA, VA and the Florida panhandle. PP&S also offers comprehensive Design, Reliability and support services to optimize equipment selection, performance, longevity and asset management, achieving the total lowest cost of ownership for their client base.
In 2020, PP&S celebrated 40 years of service.*