

PP&S achieves Flowserve® Distributor honors!

San Diego, May 2017 – Pumps, Parts & Service, Inc. (PP&S) placed high in six award categories at Flowserve Corp.’s annual distributor meeting held this May in San Diego, CA. Flowserve contracts with over 50 North American distributors for sales and service of their pump product lines.

Headquartered in Charlotte, NC with four regional sales, service and stocking warehouse locations, PP&S is the exclusive distributor for Flowserve products in Alabama, the Carolinas and Virginia, and also holds a Flowserve Repair Certification for their Reliability Service Centers.

Flowserve recognizes its Top Ten Distributors for sales and service performance annually, with PP&S taking these top honors for FYE 2016:

Total Bookings \$s

Top 10 Pump Distributor	Total Bookings	PP&S 3rd place
Top 3 Pump Distributor Bookings	Parts	PP&S 1st place

Growth

Top Pump Distributor % Growth	Repairs	PP&S 5th place
Top 3 Pump Distributor % Growth	Parts	PP&S 2nd place
Top 5 Pump Distributor % Growth	Total Bookings	PP&S 3rd place

Individual Branches

Top 5 Pump Distributor Branch	% Growth	PP&S of VA 5th place
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PP&S has ranked in Flowserve's top 5 distributors nationally in total sales volume for 21 consecutive years. PP&S President Ray Miller attributes the company's long-term success – and last year's growth in particular – to their portfolio of Total Lowest Cost (TLC) Solutions that improve performance while achieving cost reductions and process efficiencies. “Our Reliability Solutions incorporate technology, such as remote automated condition monitoring, which improve our ability to provide enhanced personalized service. Knowing your customer’s daily production, maintenance and procurement challenges is key to devising proactive solutions that achieve their lowest cost of ownership.”

In addition to their certification for Flowserve repair, PP&S has been ISO 9001 certified since 2000. “This focus on continuous improvement makes a big difference in how we’re able to deliver on customer needs,” said Miller. “Having well-established processes for quality and responsiveness provides a tremendous advantage to our valued customers, and what keeps them coming back. And that’s reflected in the recognition we receive year and year at this awards dinner.”

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PP&S, Inc. is a regional distributor of rotating and process equipment serving industrial and municipal markets in NC, SC, AL, GA, VA and the Florida panhandle. PP&S also offers comprehensive Design, Reliability and support services to optimize equipment selection, performance, longevity and asset management, achieving the total lowest cost of ownership for their client base.

In 2017, PP&S celebrated 37 years of service.